

Education Services Company



Graham Willett Interim Chief Executive

Why are we doing this?

- To secure for the longer term the ability to provide the highest quality services that we can to children, young people and families in Kent
- To ensure that schools and other settings will continue to be well-supported by and work closely with their local authority to deliver the best possible outcomes

Things to know about the ESC

- Local Authority Trading Company (LATCo)
- Limited by Guarantee so surplus is reinvested into the services it provides
- Wholly owned by KCC
- Company board has representatives from our stakeholders as well as independent resource to support the company's activities
- 550+ staff at launch
- > £20million turnover

Which services will ESC provide?

IN the new Company	REMAINING in KCC
School Improvement	Early Help & Preventative Services
Outdoor Education	SEN
Schools Financial Services	Fair Access, Admissions
Early Years and Childcare	Area Education Officers
Education Psychology	Provision, Planning & Operations
Governor Services	Academies Conversion
Skills and Employability	Community, Learning and Skills (CLS)
Education Safeguarding	

The ESC will continue to deliver services on behalf of KCC as well as delivering strategic traded packages.

Our new website will also provide you with information and the means to access all KCC services.

How will ESC and KCC integrate?

- Some services and packages may be delivered via a blend of KCC and ESC resource
- Seamless delivery
- How?
 - Extended service specification testing – scenario testing to ensure we are clear who is responsible for what, and that the contract does not get in the way of delivering services to schools
 - **We all work to the same vision and priorities.**
Profit does not come before service
 - A contract that allows for pragmatism and flexibility.

How are schools getting involved?

- Stakeholder & Commissioning Board
 - A stakeholder group to support KCC in its delivery of services across the Children's directorate
 - Representation from Chair and Area Chairs of Kent Association of Heads
 - All stakeholder groups represented
- Company Board
 - 3 schools NEDS – headteachers from primary, secondary and special
 - 1 NED from Early Years Sector
 - Independent NEDS
 - KCC NEDS

What difference does it make to me?

- A new website, easier to navigate and search for what you need. From 1st April, all the services you currently access through EduKent will be available only from the company. Future development to bring multiple websites together and make buying easier.
- An increased range of strategic packages, and bundling of services offering you better value for money
- A provider directly responsible for the delivery of its services – greater accountability
- Working with you to define products and services
- Same place for your statutory needs – the company will provide both

What is happening to EduKent?

- EduKent is effectively two functions now:
 - Marketing
 - Billing
- Both functions will be taken over by ESC
- We know you prefer single invoicing so that will be maintained
- Intention to act as the 'one stop shop' for all KCC services not just those provided by ESC.
- ESC will fully take over these functions from its launch date.
- All your existing arrangements with EduKent will be transferred to the new company
- Any contracts you have in place with EduKent now will be novated to the company from the 1st April.

When is all of this happening?

- November 8th 2017:
 - ‘soft’ launch of name and brand at EduKent Expo
- December 2017 – March 2018:
 - increasing publicity about ESC, what it will be doing, how and when etc.
- March 2018:
 - formal launch of company
- April 1st 2018:
 - ‘go live’ date
 - staff transfer into ESC via TUPE
 - contract between ESC and KCC for provision of services begins

The Company and You

- We want your feedback
- Help us design products that work for you
- What would make your life easier?

Questions?

Questions for you

- How do you want us to communicate with you?
- What further information do you need?