

## Dover Economic Profile 2017 Summary

### Section 1: Qualification Levels

#### 1.1: Comparative Qualification Levels with the South East and GB

- Dover residents are less well qualified at all NVQ levels, compared to the Kent average and the averages for the South East and Great Britain.
- At NVQ levels 1 & 2, Dover residents are closer to the Kent and GB averages. In addition, although sample sizes are small for residents with no qualifications, time series data suggests a value equivalent to the Kent average.
- Looked at on a time series basis the improvement in qualifications of the workforce overtime is evident, particularly at NVQ levels 3 & 4, where improvements have been significant. Tables 1.2 to 1.7 illustrate the growth in qualification levels from January 2006 to December 2016.
- Between January 2006 and December 2016, qualifications for Dover residents (16-64) increased by the following:

	Dover	Kent	South East	GB
Level 4 & above	15.4% to 32.8%	23.8% to 36.9%	29.4% to 41.4%	26.6% to 38.2%
Level 3 & above	37.3% to 49.7%	42.5% to 54.4%	48.4% to 58.8%	44.4% to 55.8%
Level 2 & above	67.0% to 69.4%	61.9% to 73.1%	67.2% to 77.5%	62.9% to 74.3%
Level 1 & above	80.7% to 85.4%	79.7% to 86.6%	82.2% to 88.8%	77.1% to 85.3%
No quals	15.1% to $\cong$ 7%	13.3% to 7%	10.3% to 5.4%	14.3% to 8.0%

Source: ONS annual population survey.

Comparing districts against the Kent average:

- Canterbury, Gravesham, Maidstone, Sevenoaks, Tonbridge & Malling and Tunbridge Wells have more highly skilled resident populations.
- Ashford, Dover, Shepway, Swale and Thanet have lower skilled resident populations.
- Dartford sits around the average.

### Section 2: The Dover Economy

#### 2.1: Population

- According to the KCC interactive population toolkit, the population of Dover will increase between 2017 and 2026 in the following ways:

	0-15		16-19		16-64		65+	
	2017	2026	2017	2026	2017	2026	2017	2026
<b>Male</b>	10,300	11,200	2,500	2,900	33,600	35,300	12,600	16,300
<b>Female</b>	9,900	10,600	2,400	2,700	34,100	35,500	14,400	17,800
<b>Total</b>	<b>20,200</b>	<b>21,700</b>	<b>4,900</b>	<b>5,600</b>	<b>67,700</b>	<b>70,800</b>	<b>26,900</b>	<b>34,000</b>

## 2.2: Economic activity in Dover

In the year to December 2016;

- **83.1%** of the Dover population of 16 - 64 year olds were economically active. This compares to **78.9%** in Kent, **81%** in the South East, and **77.8%** in Great Britain.
- **68.4 %** of the Dover population of 16-64 year olds were employees and **8.3%** were self-employed. This is below the average of **10.6%** for self-employment in Great Britain.
- **5.2%** of the Dover economically active population over 16 years old were unemployed. This compares to **5.2%** in Kent and **4.0 %** in the South East.
- economic activity across Kent districts can be divided into 3 groups:

<b>% 16-64 year olds economically active</b>	<b>Low – 70% to 77.9%</b>	<b>Medium – 78% to 79.9%</b>	<b>High – 80% to 85.9%</b>
<b>Districts</b>	Canterbury Gravesham Thanet	Maidstone Sevenoaks	Ashford Dartford <b>Dover</b> Shepway Tonbridge & Malling Tunbridge Wells Swale

Source: ONS population survey.

- unemployment as a proportion of economic activity can also be divided into 3 groups:

<b>Unemployment as a % of economically active population</b>	<b>High – 5.9% to 7.1%</b>	<b>Medium – 5.0% to 5.8%</b>	<b>Low – 3.4% to 4.9%</b>
<b>Districts</b>	Gravesham Swale Thanet	Canterbury <b>Dover</b> Shepway	Ashford Dartford Maidstone Sevenoaks Tonbridge & Malling Tunbridge Wells

Source: ONS population survey.

## 2.3: Overall NEET and Not Known Figures in Dover

- In April 2017, Dover had **3.38%** of Yr 12 & 13 NEETS (academic age 16 & 17) and **3.63%** unknowns. The target for January is 2.79% NEET.
- Since April 2014, the NEET figure in Dover has varied between -0.59% and +0.35% of target.

## 2.4 Employment and Self-Employment in Dover– what do people do

- The key **employment sectors** in Dover are:

	<b>Main employment sectors 2015</b>	<b>No. employees</b>	<b>% total employment</b>
<b>Dover</b>	Wholesale & retail	4,900	14.0
	Health & Social work	4,500	13.1
	Transportation & storage	4,100	11.7
	Education	3,800	11.1
	Manufacturing	2,800	8.0
	Accommodation & food service	2,800	8.0

Source: BRES 2016

	<b>Main employment sectors 2015</b>	<b>No. employees</b>	<b>% total employment</b>
<b>Kent</b>	Wholesale & retail	109,500	18.1
	Human health & social work	82,900	13.7
	Education	60,400	10.0
	Admin. & support services	56,700	9.4
	Accommodation & food service	43,600	7.2

Source: BRES 2016

- The **occupations** of **Dover** residents are summarised below:

	<b>Dover (%)</b>	<b>Kent (%)</b>	<b>South East (%)</b>	<b>Great Britain (%)</b>
<b>Soc 2010 Major Group 1-3</b>	<b>32.8</b>	<b>45.1</b>	<b>49.7</b>	<b>45.5</b>
1 Managers, Directors And Senior Officials	5.5	11.1	11.9	10.6
2 Professional Occupations	14.6	19.2	22.4	20.3
3 Associate Professional & Technical	12.7	14.7	15.3	14.4
<b>Soc 2010 Major Group 4-5</b>	<b>25.3</b>	<b>22.4</b>	<b>20.6</b>	<b>20.6</b>
4 Administrative & Secretarial	8.5	10.1	10.3	10.2
5 Skilled Trades Occupations	16.8	12.3	10.3	10.3
<b>Soc 2010 Major Group 6-7</b>	<b>18.5</b>	<b>16.6</b>	<b>16.0</b>	<b>16.8</b>
6 Caring, Leisure And Other Service Occupations	15.0	9.0	9.2	9.1
7 Sales And Customer Service Occs	3.5	7.5	6.8	7.5
<b>Soc 2010 Major Group 8-9</b>	<b>23.4</b>	<b>16.0</b>	<b>13.6</b>	<b>17.2</b>
8 Process Plant & Machine Operatives	10.6	5.8	4.8	6.4
9 Elementary Occupations	12.7	10.2	8.8	10.7

Source: ONS annual population survey

- The differences in the relative structure of the largest industry sectors across Kent are small. However differences in the occupations of residents, which include out-commuters and the self-employed, are more marked. Dover residents are less likely to be senior managers, and more likely to be in skilled trade occupations, than the rest of Kent.

## 2.5 Employment in Dover: What People Earn

- The table below illustrates average earnings in Dover by residence, including out commuters. Earnings are less than the average in Kent.

<b>December 2016</b>	<b>Dover £</b>	<b>Kent £</b>
<b>Gross weekly pay</b>		
Full-time workers	502.6	555.3
Male full-time workers	529.8	600.2
Female full-time workers	484.7	470.0
<b>Hourly pay - excluding overtime</b>		
Full-time workers	12.53	13.78
Male full-time workers	13.00	14.78
Female full-time workers	12.42	12.36

Source: ONS – Inter Departmental Business Register 2016

- The table below illustrates the average earnings by workplace in Dover, including in commuters. Workplace earnings are very similar to the Kent average.

<b>December 2016</b>	<b>Dover £</b>	<b>Kent £</b>
<b>Gross weekly pay</b>		
Full-time workers	519.1	517.5
Male full-time workers	580.8	566.8
Female full-time workers	473.5	450.4
<b>Hourly pay - excluding overtime</b>		
Full-time workers	13.06	12.95
Male full-time workers	14.55	13.63
Female full-time workers	12.32	11.91

Source: ONS – Inter Departmental Business Register 2016

## 2.6: Employment in Dover: Company Size

- In Dover, 87.6% of companies are micro, a smaller percentage than the average for Kent, the South East and Great Britain.
- In Dover 10.5% of companies are small (10 to 49 employees), a significantly larger percentage than the average for Kent, South East and Great Britain.
- In Dover, 0.2% of companies are large, a smaller percentage than the Kent, South East and Great Britain averages.

<b>Enterprises</b>	<b>Dover %</b>	<b>Kent %</b>
Micro (0 to 9)	87.6	89.5
Small (10 to 49)	10.5	8.7
Medium (50 to 249)	1.7	1.5
Large (250+)	0.2	0.3

Source: ONS – Inter Departmental Business Register 2016

## 2.7 Employment in Dover: Vacancies by Occupation

- Using data derived from the Burning Glass “Labour Insight” database of vacancies advertised online, the table below summarises the 10 occupations with the most adverts across the year, in Dover. The occupations broadly correspond with the key industrial sectors identified in section 2.5, representing both total employment demand and high levels of employment “churn” in the Dover economy.

<b>Year to 31 May 2017</b>	
<b>Occupation</b>	<b>No. Postings</b>
Other administrative occupations	202
Programmers and software development professionals	184
Care workers and home carers	180
Secondary education teaching professionals	165
Nurses	159
Chartered and certified accountants	140
Teaching assistants	122
Primary and nursery education teaching professionals	110
Managers and directors in retail and wholesale	101
Sales related occupations	96

- In the year to 31 May 2017, the top 20 employers advertising online for vacancies in Dover were:

Saga, NHS, SERCO, Dover District Council, Voyage Care (care home provider), Dover Harbour Board, Pfizer Group, Shepherd Neame, P7O Ferries, Newcross Healthcare, Sandwich Technology School, Tesco, Sir Roger Manwood’s School, Exectec Ltd (specialist technical recruitment agency), Brakes, Mylan Ltd (pharmaceutical manufacture), Dover Grammar School for Boys, Harbour School, CMS Employment Agency.

**Dover Data Pack**  
**Dover Economic Profile 2017**

**Section 1: Skill Levels of 16-64 Year Olds**

**1.1: Comparative Qualification Levels in Dover**

Table 1.1 below compares the qualification levels of Dover working age population residents (16-64) against Kent, South East and Great Britain, as at December 2016.

<b>Table 1.1</b>	<b>Dover No.</b>	<b>Dover %</b>	<b>Kent %</b>	<b>South East %</b>	<b>GB %</b>
NVQ 4 And Above	22,600	32.8	36.9	41.4	38.2
NVQ 3 And Above	34,300	49.7	54.4	60.3	56.9
NVQ 2 And Above	47,900	69.4	73.1	77.5	74.3
NVQ 1 And Above	58,800	85.2	86.6	88.8	85.3
Other Qualifications	6,500	9.5	6.5	5.8	6.6
No Qualifications	#	#	7.0	5.4	8.0

Source: ONS annual population survey.

# Sample size too small for reliable estimate

Dover residents are less well qualified at all NVQ levels, compared to the Kent average and the averages for the South East and Great Britain.

At NVQ levels 1 & 2, Dover residents are closer to the Kent and GB averages. In addition, although sample sizes are small for residents with no qualifications, time series data suggests a value equivalent to the Kent average.

Looked at on a time series basis the improvement in qualifications of the workforce overtime is evident, particularly at NVQ levels 3 & 4, where improvements have been significant. Tables 1.2 to 1.7 illustrate the growth in qualification levels from January 2006 to December 2016.

**Table 1.2: Time series for NVQ Level 4 qualifications and above.**

<b>Table 1.2</b>	<b>Dover Actual</b>	<b>Dover %</b>	<b>Kent %</b>	<b>South East %</b>	<b>GB %</b>
Jan 06-Dec 06	9,800	15.4	25.5	30.4	27.5
Jan 07-Dec 07	15,600	24.3	26.0	30.8	28.6
Jan 08-Dec 08	14,600	21.6	25.1	31.1	28.6
Jan 09-Dec 09	14,900	21.7	28.6	32.7	29.9
Jan 10-Dec 10	19,900	29.7	30.0	34.0	31.2
Jan 11-Dec 11	18,900	26.9	31.5	36.1	32.8
Jan 12-Dec 12	12,500	18.2	29.5	36.8	34.2
Jan 13-Dec 13	22,000	32.5	33.4	38.2	35.1
Jan 14-Dec 14	19,400	28.5	32.4	39.1	36.0
Jan 15-Dec 15	18,700	27.7	34.3	39.8	37.1
Jan 16-Dec 16	22,600	32.8	36.9	41.4	38.2

Source: ONS annual population survey.

**Table 1.3: Time series for NVQ Level 3 qualifications and above.**

<b>Table 1.3</b>	<b>Dover Actual</b>	<b>Dover %</b>	<b>Kent %</b>	<b>South East %</b>	<b>GB %</b>
Jan 06-Dec 06	23,600	37.3	43.4	49.2	45.3
Jan 07-Dec 07	29,700	46.2	44.5	49.4	46.2
Jan 08-Dec 08	31,200	46.2	45.0	49.8	46.1
Jan 09-Dec 09	28,500	41.5	47.6	50.7	47.3
Jan 10-Dec 10	30,900	46.2	48.3	52.1	48.9
Jan 11-Dec 11	33,400	47.7	50.2	55.1	50.8
Jan 12-Dec 12	31,400	45.8	51.8	56.6	53.1
Jan 13-Dec 13	37,100	54.6	53.7	57.7	53.9
Jan 14-Dec 14	32,600	47.9	53.8	58.8	55.0
Jan 15-Dec 15	31,600	46.8	53.8	58.8	55.8
Jan 16-Dec 16	34,300	49.7	54.4	60.3	56.9

Source: ONS annual population survey.

**Table 1.4: Time series for NVQ Level 2 qualifications and above.**

<b>Table 1.4</b>	<b>Dover Actual</b>	<b>Dover %</b>	<b>Kent %</b>	<b>South East %</b>	<b>GB %</b>
Jan 06-Dec 06	42,500	67.0	63.6	67.6	63.6
Jan 07-Dec 07	45,300	70.5	63.3	67.9	64.2
Jan 08-Dec 08	45,100	66.9	63.6	67.8	63.9
Jan 09-Dec 09	42,100	61.4	66.9	69.0	65.3
Jan 10-Dec 10	43,100	64.4	68.9	70.8	67.2
Jan 11-Dec 11	50,100	71.6	69.2	73.3	69.5
Jan 12-Dec 12	46,800	68.4	71.2	75.4	71.8
Jan 13-Dec 13	50,400	74.2	74.7	76.5	72.4
Jan 14-Dec 14	45,800	67.4	74.0	77.1	73.3
Jan 15-Dec 15	46,900	69.6	73.5	76.8	73.6
Jan 16-Dec 16	47,900	69.4	73.1	77.5	74.3

Source: ONS annual population survey.

**Table 1.5: Time series for NVQ Level 1 qualifications and above.**

<b>Table 1.5</b>	<b>Dover Actual</b>	<b>Dover %</b>	<b>Kent %</b>	<b>South East %</b>	<b>GB %</b>
Jan 06-Dec 06	51,100	80.7	80.0	82.4	77.5
Jan 07-Dec 07	52,300	81.4	79.4	82.0	77.9
Jan 08-Dec 08	53,300	79.0	80.4	82.4	77.6
Jan 09-Dec 09	53,400	77.8	81.8	83.0	78.8
Jan 10-Dec 10	53,700	80.3	82.4	84.1	80.1
Jan 11-Dec 11	58,600	83.3	84.4	86.6	82.5
Jan 12-Dec 12	57,500	84.0	85.0	87.7	83.9
Jan 13-Dec 13	58,300	86.0	87.5	88.4	84.3
Jan 14-Dec 14	57,000	83.8	87.4	89.2	85.0
Jan 15-Dec 15	58,300	86.5	87.0	88.5	84.9
Jan 16-Dec 16	58,800	85.4	86.6	88.8	85.3

Source: ONS annual population survey.

**Table 1.6: Time series for Dover residents with other qualifications**

<b>Table 1.6</b>	<b>Dover Actual</b>	<b>Dover %</b>	<b>Kent %</b>	<b>South East %</b>	<b>GB %</b>
Jan 06-Dec 06	2,700	4.3	7.5	7.8	8.6
Jan 07-Dec 07	4,300	6.6	8.2	8.2	8.9
Jan 08-Dec 08	3,700	5.4	7.0	7.9	8.9
Jan 09-Dec 09	5,900	8.6	6.6	7.9	8.8
Jan 10-Dec 10	7,100	10.6	6.0	7.5	8.5
Jan 11-Dec 11	#	#	5.2	5.5	6.8
Jan 12-Dec 12	3,800	5.6	6.9	5.4	6.3
Jan 13-Dec 13	#	#	5.2	5.2	6.3
Jan 14-Dec 14	5,800	8.5	6.0	5.2	6.2
Jan 15-Dec 15	5,000	7.4	6.1	5.2	6.5
Jan 16-Dec 16	6,500	9.5	6.5	5.8	6.6

Source: ONS annual population survey.

Includes foreign qualifications and some non-accredited professional qualifications.

# Sample size too small for reliable estimate

**Table 1.7: Time series for Dover residents with no qualifications**

<b>Table 1.7</b>	<b>Dover Actual</b>	<b>Dover %</b>	<b>Kent %</b>	<b>South East %</b>	<b>GB %</b>
Jan 06-Dec 06	9,500	15.1	12.6	9.8	13.9
Jan 07-Dec 07	7,700	12.0	12.4	9.8	13.3
Jan 08-Dec 08	10,500	15.6	12.6	9.7	13.5
Jan 09-Dec 09	9,300	13.6	11.6	9.1	12.4
Jan 10-Dec 10	6,100	9.1	11.6	8.4	11.3
Jan 11-Dec 11	7,800	11.1	10.4	7.9	10.7
Jan 12-Dec 12	7,100	10.4	8.1	6.9	9.7
Jan 13-Dec 13	7,200	10.5	7.3	6.5	9.4
Jan 14-Dec 14	5,200	7.7	6.6	5.6	8.8
Jan 15-Dec 15	4,100	6.1	6.9	6.3	8.6
Jan 16-Dec 16	#	#	7.0	5.4	8.0

Source: ONS annual population survey.

# Sample size too small for reliable estimate



## Section 2: The Dover Economy

### 2.1: Population

**Table 2:1 The resident population of Dover in 2016:**

	<b>Dover</b>	<b>Kent</b>	<b>South East</b>	<b>Great Britain</b>
<b>Total</b>	114,200	1,524,700	8,947,900	63,258,400
<b>Males</b>	56,200	747,400	4,404,400	31,165,300
<b>Females</b>	58,000	777,300	4,543,500	32,093,100

Source: ONS annual population survey population

**Table 2:2 Age and sex breakdown of Dover population 2016:**

The population can be broken down by ages in the following way:

Note: all percentages are of the total population.

#### Male

<b>Area</b>	<b>Aged 0 - 15</b>		<b>Aged 16 - 64</b>		<b>Aged 16-19</b>		<b>Aged 65 and over</b>	
	<b>Number</b>	<b>%</b>	<b>Number</b>	<b>%</b>	<b>Number</b>	<b>%</b>	<b>Number</b>	<b>%</b>
Dover	10,200	18.2	33,700	60.0	3,300	5.9	12,200	21.8
Kent	149,800	20.0	461,500	61.7	47,800	6.4	136,200	18.2
Great Britain	6,080,100	19.5	19,977,000	64.1	1,902,100	6.1	5,122,300	16.4
South East	874,500	19.9	2,770,400	62.9	274,300	6.2	758,300	17.2

#### Female

<b>Area</b>	<b>Aged 0 - 15</b>		<b>Aged 16 - 64</b>		<b>Aged 16-19</b>		<b>Aged 65 and over</b>	
	<b>Number</b>	<b>%</b>	<b>Number</b>	<b>%</b>	<b>Number</b>	<b>%</b>	<b>Number</b>	<b>%</b>
Dover	9,800	16.9	34,100	58.8	3,200	5.5	14,100	24.3
Kent	142,100	18.3	471,100	60.6	45,900	5.9	164,100	21.1
Great Britain	5,792,600	18.0	20,090,300	62.6	1,801,100	5.6	6,197,100	19.3
South East	829,900	18.3	2,794,300	61.5	256,500	5.6	921,300	20.3

**All**

<b>Area</b>	<b>Aged 0 - 15</b>		<b>Aged 16 – 64</b>		<b>Aged 16-19</b>		<b>Aged 65 and over</b>	
	<b>Number</b>	<b>%</b>	<b>Number</b>	<b>%</b>	<b>Number</b>	<b>%</b>	<b>Number</b>	<b>%</b>
Dover	20,000	17.5	67,800	59.4	6,500	5.7	26,400	23.1
Kent	291,000	19.1	932,500	61.2	93,700	6.1	300,300	19.7
Great Britain	11,872,700	18.8	40,042,600	63.3	3,703,300	5.9	11,319,300	17.9
South East	1,704,500	19.0	5,565,600	62.2	530,800	5.9	1,679,600	18.8

Source: ONS annual population survey; population

Tables 2.3 to 2.6 project the Dover population forward to 2026, using the KCC Interactive Population Toolkit

**Table 2.3: Projected Dover Population aged 0-15**

<b>Dover Population Aged 0-15 - Projection</b>										
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>
<b>Male</b>	10,300	10,400	10,600	10,700	10,900	10,900	11,000	11,100	11,100	11,200
<b>Female</b>	9,900	10,000	10,100	10,200	10,400	10,400	10,400	10,400	10,500	10,600
<b>Total</b>	<b>20,200</b>	<b>20,400</b>	<b>20,700</b>	<b>21,000</b>	<b>21,200</b>	<b>21,400</b>	<b>21,500</b>	<b>21,500</b>	<b>21,600</b>	<b>21,700</b>

**Table 2.4: Projected Dover Population aged 16-64**

<b>Dover Population Aged 16-64 - Projection</b>										
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>
<b>Male</b>	33,600	33,700	33,900	34,200	34,500	34,600	34,800	34,900	35,200	35,300
<b>Female</b>	34,100	34,200	34,500	34,700	35,000	35,100	35,300	35,400	35,500	35,500
<b>Total</b>	<b>67,700</b>	<b>67,800</b>	<b>68,400</b>	<b>68,900</b>	<b>69,500</b>	<b>69,700</b>	<b>70,100</b>	<b>70,300</b>	<b>70,700</b>	<b>70,800</b>

**Table 2.5: Projected Dover Population aged 16-19**

<b>Dover Population Aged 16-19 - Projection</b>										
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>
<b>Male</b>	2,500	2,500	2,400	2,500	2,500	2,600	2,700	2,700	2,800	2,900
<b>Female</b>	2,400	2,400	2,400	2,400	2,400	2,500	2,600	2,700	2,700	2,700
<b>Total</b>	<b>4,900</b>	<b>4,800</b>	<b>4,800</b>	<b>4,800</b>	<b>4,900</b>	<b>5,000</b>	<b>5,200</b>	<b>5,400</b>	<b>5,600</b>	<b>5,600</b>

**Table 2.6: Projected Dover Population aged 65+**

<b>Dover Population Aged 65+ - Projection</b>										
	<b>2017</b>	<b>2018</b>	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>
<b>Male</b>	12,600	12,900	13,400	13,800	14,100	14,600	15,000	15,500	15,800	16,300
<b>Female</b>	14,400	14,600	15,000	15,300	15,700	16,100	16,500	16,900	17,300	17,800
<b>Total</b>	<b>26,900</b>	<b>27,600</b>	<b>28,300</b>	<b>29,100</b>	<b>29,900</b>	<b>30,700</b>	<b>31,500</b>	<b>32,400</b>	<b>33,200</b>	<b>34,000</b>

Forecast produced by Business Intelligence, Research & Evaluation, Kent County Council.

## 2.2: Economic Activity in Dover

Table 2.7 below illustrates employment and unemployment rates in Dover compared to Kent, the South East and Great Britain, in December 2016. These are obtained from the ONS Annual Population Survey and reflect total economic activity and inactivity levels, not benefit claimant levels, which tend to be lower.

**Table 2.7 Dover Economic Activity Rates as at December 2016.**

	<b>Dover No.</b>	<b>Dover %</b>	<b>Kent %</b>	<b>South East %</b>	<b>Great Britain %</b>
<b>All People</b>					
Economically Active†	60,600	83.1	78.9	81.0	77.8
In Employment†	56,200	76.7	74.7	77.6	74.0
Employees†	48,400	68.4	61.0	65.3	63.1
Self Employed†	7,900	8.3	13.4	12.1	10.6
Unemployed§	3,100	5.2	5.2	4.0	4.8
<b>Males</b>					
Economically Active†	30,400	83.3	84.9	86.3	83.2
In Employment†	27,700	75.3	80.1	82.6	79.0
Employees†	23,700	67.1	62.7	66.6	64.4
Self Employed†	#	#	17.4	15.7	14.2
Unemployed§	#	#	5.4	4.1	4.9
<b>Females</b>					
Economically Active†	30,300	82.9	73.1	75.8	72.6
In Employment†	28,500	78.1	69.4	72.7	69.1
Employees†	24,700	69.6	59.4	64.0	61.7
Self Employed†	#	#	9.6	8.5	7.0
Unemployed§	#	#	4.9	4.0	4.7

Source: ONS annual population survey

† - numbers are for those aged 16 and over, % are for those aged 16-64

§ - numbers and % are for those aged 16 and over. % is a proportion of economically active

# Sample size too small for reliable estimate

The sum of employees and self employed will not equal the **in employment** figure due to the inclusion of those on government-supported training and employment programmes, and those doing unpaid family work in the **employment** figure.

Table 2.8 below breaks the remaining percentage of people into the categories of the economically inactive. In the table below the following definitions apply:

**Economically inactive:** People who are neither in employment nor unemployed. This group includes, for example, all those who were looking after a home or retired.

**Wanting a job:** People not in employment who want a job but are not classed as unemployed because they have either not sought work in the last four weeks or are not available to start work.

**Not wanting a job:** People who are neither in employment nor unemployed and who do not want a job.

**Table 2.8: Dover economic inactivity rates as at December 2016 (Note ages 16-64 only) – category breakdown**

<b>All People</b>	<b>Dover No.</b>	<b>Dover %</b>	<b>Kent %</b>	<b>South East %</b>	<b>Great Britain %</b>
<b>Total</b>	<b>11,700</b>	<b>16.9</b>	<b>21.1</b>	<b>19.0</b>	<b>22.2</b>
Student	3,000	26.2	29.4	25.0	26.3
Looking After Family/Home	2,900	25.0	24.6	25.9	24.7
Temporary Sick	!	!	!	1.6	2.0
Long-Term Sick	1,600	13.7	17.8	18.3	22.3
Discouraged	!	!	!	0.2	0.4
Retired	2,000	17.1	15.1	14.9	13.3
Other	2,100	18.0	12.8	14.1	10.9
Wants A Job	2,500	21.1	22.8	26.2	23.9
Does Not Want A Job	9,200	78.9	77.2	73.8	76.1

**Source: ONS annual population survey**

# Sample size too small for reliable estimate

! Sample size disclosive

**Table 2.9: Dover economic activity rates from January 2012 to December 2016**

	<b>Dover Numbers 2016</b>	<b>Dover %</b>	<b>Dover Numbers 2015</b>	<b>Dover %</b>	<b>Dover Numbers 2014</b>	<b>Dover %</b>	<b>Dover Numbers 2013</b>	<b>Dover %</b>	<b>Dover Numbers 2012</b>	<b>Dover %</b>
<b>All people</b>										
Economically active†	60,600	83.1	53,400	73.5	54,000	75.8	56,100	76.0	51,600	73.6
In employment†	56,200	76.7	50,600	69.3	46,500	64.7	52,800	71.7	47,700	67.9
Employees†	48,400	68.4	43,500	59.9	36,600	50.6	42,000	57.7	42,000	59.7
Self employed†	7,900	8.3	7,000	9.4	9,300	13.2	10,800	14.0	5,700	8.2
Unemployed§	3,100	5.2	2,900	5.4	4,100	8.1	4,000	7.2	4,000	7.7

**Source: ONS annual population survey**

† numbers are for those aged 16 and over. % are for those aged 16-64

§ numbers and % are for those aged 16 and over. % is a proportion of economically active.

The sum of employees and self employed will not equal the **in employment** figure due to the inclusion of those on government-supported training and employment programmes, and those doing unpaid family work in the **employment** figure

### 2.3: NEET and Vulnerable Groups

**Table 2.10: Overall NEET and Not Known Figures in Dover – monthly comparison**

Dover	NEETS					Not Knowns	
	Total cohort Y12 & Y13	No. NEET Y12 & Y13	% NEET Y12 & Y13	Target Jan	Diff from Target	Total Y12 & Y13	% of cohort
<b>Dec 2016</b>	2,489	62	2.49%	2.79%	0.30%	125	5.02%
<b>Jan 2017</b>	2,483	60	2.44%	2.79%	0.35%	90	3.62%
<b>Feb 2017</b>	2,480	65	2.64%	2.79%	0.15%	89	3.59%
<b>March 2017</b>	2,475	73	2.97%	2.79%	-0.18%	83	3.35%
<b>April 2017</b>	2,476	83	3.38%	2.79%	-0.59%	90	3.63%

Source: KCC Management Information

**Table 2.11: Overall NEET and Not Known Figures in Dover – annual comparisons**

\* The reportable cohort for NEET changed on 1 September 2016 from academic age 16 & 18 to academic age 16 & 17.

Dover	NEETS					Not Knowns	
	*Total cohort 16-18	No. NEET 16-18	% NEET 16-18	Target 16-18 Jan	Diff from Target	Total	% cohort
<b>April 2014</b>	3,929	290	7.94%	6.03%	-1.91%	273	6.95%
<b>April 2015</b>	3,951	204	5.85%	2.79%	-3.06%	415	10.50%
<b>April 2016</b>	3,923	170	4.76%	1.12%	-3.64%	291	7.42%
	*Total cohort Y12 & Y13	No. NEET Y12 & Y13	% NEET Y12 & Y13	Target Jan 2018	Diff from Target	Total	% cohort
<b>April 2017</b>	2,476	83	3.38%	2.79%	-0.59%	90	3.63%



## 2.4: Employment and Self-Employment in Dover – what do people do

Using the Office for National Statistics Business Register and Employment Survey (BRES) we can describe the employment profile of Dover by industrial sector. This excludes self-employment and is based on business location.

**Table 2.12: Employment by industrial sector in Dover 2010 - 2015**

<b>Dover</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>Structure 2015</b>
Primary Industries (Agriculture/Mining/Utilities)	1,300	1,300	1,200	1,300	1,400	<b>1,400</b>	<b>4.1%</b>
Manufacturing	2,700	2,900	2,500	2,600	2,700	<b>2,800</b>	<b>8.1%</b>
Construction	1,600	1,300	1,300	1,400	1,300	<b>1,200</b>	<b>3.6%</b>
Wholesale and retail trade	4,600	4,900	4,800	4,600	4,600	<b>4,900</b>	<b>14.0%</b>
Transportation and storage	3,500	3,100	3,600	3,200	3,900	<b>4,100</b>	<b>11.7%</b>
Accommodation and food service activities	2,500	3,000	2,300	2,800	2,700	<b>2,800</b>	<b>8.0%</b>
Information and communication	300	300	400	400	300	<b>400</b>	<b>1.3%</b>
Financial and insurance activities	500	400	500	600	500	<b>500</b>	<b>1.5%</b>
Real estate activities	400	300	400	300	400	<b>500</b>	<b>1.4%</b>
Professional, scientific and technical activities	3,400	2,500	1,900	1,700	2,200	<b>2,200</b>	<b>6.3%</b>
Administrative and support service activities	1,500	1,200	1,200	1,500	2,000	<b>2,000</b>	<b>5.9%</b>
Public administration and defence	2,400	2,000	1,700	2,800	2,100	<b>2,100</b>	<b>6.2%</b>
Education	4,300	4,000	3,400	3,800	3,800	<b>3,800</b>	<b>11.1%</b>
Human health and social work activities	5,000	4,700	4,200	4,000	3,700	<b>4,500</b>	<b>13.1%</b>
Arts, entertainment and recreation	900	900	1,000	900	900	<b>900</b>	<b>2.6%</b>
Other service activities	500	500	500	500	500	<b>500</b>	<b>1.4%</b>
<b>Total</b>	<b>35,400</b>	<b>33,200</b>	<b>30,800</b>	<b>32,400</b>	<b>33,200</b>	<b>34,600</b>	<b>100%</b>

Source: BRES 2016, via KCC Business Intelligence Unit

**Table 2.13: Change in industrial sector employment between 2010 and 2015 in Dover**

<b>Dover</b>	<b>Change 2010 to 2015</b>	
	<b>No.</b>	<b>%</b>
Primary Industries (Agriculture/Mining/Utilities)	100	7.7%
Manufacturing	100	3.7%
Construction	-400	-25.0%
Wholesale and retail trade	300	6.5%
Transportation and storage	600	17.1%
Accommodation and food service activities	300	12.0%
Information and communication	100	33.3%
Financial and insurance activities	0	0.0%
Real estate activities	100	25.0%
Professional, scientific and technical activities	-1,200	-35.3%
Administrative and support service activities	500	33.3%
Public administration and defence	-300	-12.5%
Education	-500	-11.6%
Human health and social work activities	-500	-10.0%
Arts, entertainment and recreation	0	0.0%
Other service activities	0	0.0%
<b>Total</b>	<b>-800</b>	<b>-2.3%</b>

Source: BRES 2016

**Table 2.14: Employment by industrial sector in Kent 2010 - 2015**

<b>Kent</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>Structure 2015</b>
Primary Industries (Agriculture/Mining/Utilities)	22,100	21,100	20,200	20,000	21,100	<b>21,400</b>	<b>3.5%</b>
Manufacturing	40,400	39,000	37,800	35,900	36,900	<b>38,800</b>	<b>6.4%</b>
Construction	35,500	30,300	31,300	35,300	35,100	<b>34,200</b>	<b>5.7%</b>
Wholesale and retail trade	103,600	106,000	106,100	106,100	105,100	<b>109,500</b>	<b>18.1%</b>
Transportation and storage	29,500	29,100	29,700	27,500	32,700	<b>32,500</b>	<b>5.4%</b>
Accommodation and food service activities	36,000	41,200	34,500	39,900	42,100	<b>43,600</b>	<b>7.2%</b>
Information and communication	13,000	13,400	15,100	16,000	14,400	<b>17,800</b>	<b>2.9%</b>
Financial and insurance activities	16,300	15,800	16,200	16,700	20,400	<b>16,100</b>	<b>2.7%</b>
Real estate activities	8,000	7,300	8,200	7,500	9,300	<b>10,000</b>	<b>1.7%</b>
Professional, scientific and technical activities	33,400	33,500	34,000	30,100	37,000	<b>37,300</b>	<b>6.2%</b>
Administrative and support service activities	41,400	44,900	48,800	48,900	52,100	<b>56,700</b>	<b>9.4%</b>
Public administration and defence	31,400	27,000	24,300	24,900	24,100	<b>23,600</b>	<b>3.9%</b>
Education	64,800	61,200	57,200	62,100	60,500	<b>60,400</b>	<b>10.0%</b>
Human health and social work activities	76,100	80,400	73,900	72,700	72,200	<b>82,900</b>	<b>13.7%</b>
Arts, entertainment and recreation	12,200	12,800	12,300	12,700	12,900	<b>12,900</b>	<b>2.1%</b>
Other service activities	10,800	11,000	11,500	11,900	11,400	<b>12,000</b>	<b>2.0%</b>
<b>Total</b>	<b>574,500</b>	<b>573,800</b>	<b>561,200</b>	<b>568,200</b>	<b>587,300</b>	<b>609,700</b>	<b>100.0%</b>

Source: BRES 2016, via KCC Business Intelligence Unit

**Table 2.15: Change in industrial sector employment between 2010 and 2015 in Kent**

<b>Kent</b>	<b>Change 2010 to 2015</b>	
	<b>No.</b>	<b>%</b>
Primary Industries (Agriculture/Mining/Utilities)	-700	-3.2%
Manufacturing	-1,600	-4.0%
Construction	-1,300	-3.7%
Wholesale and retail trade	5,900	5.7%
Transportation and storage	3,000	10.2%
Accommodation and food service activities	7,600	21.1%
Information and communication	4,800	36.9%
Financial and insurance activities	-200	-1.2%
Real estate activities	2,000	25.0%
Professional, scientific and technical activities	3,900	11.7%
Administrative and support service activities	15,300	37.0%
Public administration and defence	-7,800	-24.8%
Education	-4,400	-6.8%
Human health and social work activities	6,800	8.9%
Arts, entertainment and recreation	700	5.7%
Other service activities	1,200	11.1%
<b>Total</b>	<b>35,200</b>	<b>6.1%</b>

Source: BRES 2016, via KCC Business Intelligence Unit

Using ONS Annual Population Survey we can describe the Standard Occupational Classification of jobs in Dover by residence. Differences between measures by business and by residency are accounted for by out commuting and the inclusion of self-employment data.

**Table 2.16: Employment by Standard Occupational Classification in Dover, December 2016**

	<b>Dover (Numbers)</b>	<b>Dover %</b>	<b>Kent (%)</b>	<b>South East (%)</b>	<b>Great Britain (%)</b>
<b>Soc 2010 Major Group 1-3</b>	<b>18,500</b>	<b>32.8</b>	<b>45.1</b>	<b>49.7</b>	<b>45.5</b>
1 Managers, Directors And Senior Officials	3,100	5.5	11.1	11.9	10.6
2 Professional Occupations	8,200	14.6	19.2	22.4	20.3
3 Associate Professional & Technical	7,200	12.7	14.7	15.3	14.4
<b>Soc 2010 Major Group 4-5</b>	<b>14,200</b>	<b>25.3</b>	<b>22.4</b>	<b>20.6</b>	<b>20.6</b>
4 Administrative & Secretarial	4,700	8.5	10.1	10.3	10.2
5 Skilled Trades Occupations	9,500	16.8	12.3	10.3	10.3
<b>Soc 2010 Major Group 6-7</b>	<b>10,400</b>	<b>18.5</b>	<b>16.6</b>	<b>16</b>	<b>16.8</b>
6 Caring, Leisure And Other Service Occupations	8,400	15.0	9	9.2	9.1
7 Sales And Customer Service Occs	2,000	3.5	7.5	6.8	7.5
<b>Soc 2010 Major Group 8-9</b>	<b>13,100</b>	<b>23.4</b>	<b>16</b>	<b>13.6</b>	<b>17.2</b>
8 Process Plant & Machine Operatives	6,000	10.6	5.8	4.8	6.4
9 Elementary Occupations	7,200	12.7	10.2	8.8	10.7

Source: ONS annual population survey

Notes: Numbers and % are for those of 16+

% is a proportion of all persons in employment

**Table 2.17: Time series changes in occupational structure in Dover**

	Dover 2016		Dover 2015		Dover 2014		Dover 2013	
	Number	%	Number	%	Number	%	Number	%
<b>Total SOC 2010 major group 1-3</b>	<b>18,500</b>	<b>32.8</b>	<b>19,700</b>	<b>39.0</b>	<b>18,800</b>	<b>40.9</b>	<b>21,100</b>	<b>38.1</b>
1 Managers, directors and senior officials	3,100	5.5	4,500	8.8			3,400	6.3
2 Professional occupations	8,200	14.6	9,100	17.9	9,100	19.6	8,500	16.2
3 Associate professional & technical	7,200	12.7	6,200	12.3	7,000	15.0	8,300	15.6
<b>Total SOC 2010 major group 4-5</b>	<b>14,200</b>	<b>25.3</b>	<b>10,300</b>	<b>20.3</b>	<b>10,600</b>	<b>23.2</b>	<b>13,900</b>	<b>26.4</b>
4 Administrative & secretarial	4,700	8.5	2,700	5.3	4,400	9.5	7,400	14.0
5 Skilled trades occupations	9,500	16.8	7,600	15.0	6,200	13.4	6,500	12.4
<b>Total SOC 2010 major group 6-7</b>	<b>10,400</b>	<b>18.5</b>	<b>12,200</b>	<b>24.2</b>	<b>7,000</b>	<b>15.2</b>	<b>10,900</b>	<b>20.7</b>
6 Caring, leisure and other service occupations	8,400	15.0	7,400	14.7	5,500	11.9	7,000	13.2
7 Sales and customer service occupations	2,000	3.5	4,800	9.5	1,500	3.3	4,000	7.5
<b>Total SOC 2010 major group 8-9</b>	<b>13,100</b>	<b>23.4</b>	<b>8,300</b>	<b>16.5</b>	<b>9,500</b>	<b>20.7</b>	<b>7,800</b>	<b>14.8</b>
8 Process plant & machine operatives	6,000	10.6	3,800	7.7	3,400	7.7	1,800	3.4
9 Elementary occupations	7,200	12.7	4,500	8.8	6,100	13.0	6,000	11.4
<b>Total</b>	<b>56,200</b>		<b>50,500</b>		<b>45,900</b>		<b>53,700</b>	

Source: ONS annual population survey

Notes: Numbers and % are for those of 16+

% is a proportion of all persons in employment

## 2.5: Employment in Dover: What People Earn

Table 2.18: Earnings for adults resident in Dover, including those people who work out of county.

<b>December 2016</b>	<b>Dover £</b>	<b>Kent £</b>	<b>South East £</b>	<b>GB £</b>
<b>Gross weekly pay</b>				
Full-time workers	502.6	555.3	582.0	541.0
Male full-time workers	529.8	600.2	634.5	581.2
Female full-time workers	484.7	470.0	512.3	481.1
<b>Hourly pay - excluding overtime</b>				
Full-time workers	12.53	13.78	14.85	13.66
Male full-time workers	13.00	14.78	15.76	14.25
Female full-time workers	12.42	12.36	13.59	12.84

Source: ONS Annual survey of hours and earnings

Table 2.19: Time series for earnings by adults resident in Dover, including those who work out of county

	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>
<b>Gross weekly pay</b>	£	£	£	£	£	£	£
Full-time workers	502.6	497.7	532.9	501.8	507.9	507.7	510.0
Male full-time workers	529.8	548.8	580.4	650.9	597.8	577.7	590.9
Female full-time workers	484.7	443.3	454.0	451.5	446.4	423.7	451.7

Source: ONS Annual survey of hours and earnings

**Table 2.20: Earnings by workplace; adult employees working in Dover but not necessarily living in Dover**

<b>2016 average</b>	<b>Dover £</b>	<b>Kent £</b>	<b>South East £</b>	<b>GB £</b>
<b>Gross weekly pay</b>				
Full-time workers	519.1	517.5	566.0	540.2
Male full-time workers	580.8	566.8	611.5	580.6
Female full-time workers	473.5	450.4	497.8	480.8
<b>Hourly pay - excluding overtime</b>				
Full-time workers	13.06	12.95	14.31	13.64
Male full-time workers	14.55	13.63	15.10	14.24
Female full-time workers	12.32	11.91	13.20	12.83

Source: ONS Annual survey of hours and earnings

**Table 2.21 Time series for workplace earnings in Dover**

	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>
<b>Gross weekly pay</b>	£	£	£	£	£	£	£
Full-time workers	519.1	508.6	480.6	498.6	496.3	508.6	531.0
Male full-time workers	580.8	590.5	561.5	545.1	544.5	536.2	573.8
Female full-time workers	473.5	421.7	424.0	423.9	463.8	428.4	465.1

Source: ONS Annual survey of hours and earnings



## 2.6: Employment in Dover: Company Size

Table 2.22: Company size by number of employees in Dover

Enterprises	Dover No.	Dover %	Kent No.	Kent %	South East %	GB %
Micro (0 to 9)	2,870	87.6	52,740	89.5	89.8	89.2
Small (10 to 49)	345	10.5	5,110	8.7	8.3	8.9
Medium (50 to 249)	55	1.7	890	1.5	1.5	1.6
Large (250+)	5	0.2	195	0.3	0.4	0.4
<b>Total</b>	<b>3,275</b>		<b>58,940</b>			
Local Units						
Micro (0 to 9)	3,280		58,295	84.6	85.2	84.1
Small (10 to 49)	575		8,700	12.6	12.0	12.9
Medium (50 to 249)	110		1,650	2.4	2.4	2.7
Large (250+)	10		235	0.3	0.4	0.4
<b>Total</b>	<b>3,975</b>		<b>68,880</b>			

Source: ONS – Inter Departmental Business Register 2016

The table presents analysis of businesses at both Enterprise and Local Unit level. An Enterprise is the smallest combination of legal units (generally based on VAT and/or PAYE records) which has a certain degree of autonomy within an Enterprise Group. An individual site (for example a factory or shop) in an enterprise is called a local unit. For example at the end of 2016, Kent had 58,940 businesses (enterprises), which comprised 68,880 individual factories, shops or units.

**Table 2.23: Time series of company size by number of employees in Dover (enterprises)**

	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
Micro (0 to 9)	2,870	2,820	2,615	2,540	2,545	2,465
Small (10 to 49)	345	335	325	305	295	290
Medium-sized (50 to 249)	55	55	55	50	45	35
Large (250+)	5	5	5	5	5	10
<b>Total</b>	<b>3,275</b>	<b>3,220</b>	<b>3,000</b>	<b>2,885</b>	<b>2,800</b>	<b>2,800</b>

Source: ONS – Inter Departmental Business Register 2016

## 2.7: Employment in Dover: Vacancies by Occupation

All data for tables 2.24 to 2.37 are derived from the Burning Glass “Labour Insight” database of online advertised vacancies.

**Table 2.24: Top 20 Vacancies by Occupation in Dover**

Year to 31 May 2015		Year to 31 May 2016		Year to 31 May 2017	
Occupation	No. Postings	Occupation	No. Postings	Occupation	No. Postings
Other administrative occupations	114	Care workers and home carers	177	Other administrative occupations	202
Primary and nursery education teaching professionals	106	Other administrative occupations	161	Programmers and software development professionals	184
Programmers and software development professionals	106	Programmers and software development professionals	161	Care workers and home carers	180
Secondary education teaching professionals	103	Secondary education teaching professionals	161	Secondary education teaching professionals	165
Care workers and home carers	98	Primary and nursery education teaching professionals	148	Nurses	159
Nurses	79	Nurses	137	Chartered and certified accountants	140
Sales and retail assistants	61	Sales accounts and business development managers	120	Teaching assistants	122
Teaching assistants	49	Business sales executives	107	Primary and nursery education teaching professionals	110
Transport and distribution clerks and assistants	49	Sales related occupations	102	Managers and directors in retail and wholesale	101
Vehicle technicians, mechanics and electricians	46	Teaching assistants	97	Sales related occupations	96
Managers and proprietors in other services	42	Managers and directors in retail and wholesale	96	Business sales executives	94

Caretakers	41	Transport and distribution clerks and assistants	89	Engineering technicians	89
Sales related occupations	40	Engineering technicians	86	Book-keepers, payroll managers and wages clerks	82
Book-keepers, payroll managers and wages clerks	39	Managers and proprietors in other services	77	Health associate professionals	79
Chefs	39	Sales and retail assistants	74	Managers and proprietors in other services	79
Elementary construction occupations	39	Chartered and certified accountants	73	Customer service occupations	78
Business sales executives	37	Customer service occupations	68	Chemical scientists	77
Fitness instructors	35	Book-keepers, payroll managers and wages clerks	64	Sales accounts and business development managers	75
IT user support technicians	35	Sales Supervisors	64	Transport and distribution clerks and assistants	70
Large goods vehicle drivers	34	Vehicle technicians, mechanics and electricians	64	Human resources and industrial relations officers	67

**Table 2.25: Top 20 Skills Demanded in Dover**

Year to 31 May 2015		Year to 31 May 2016		Year to 31 May 2017	
Skills	No. Postings	Skills	No. Postings	Skills	No. Postings
Teaching	211	Business Management	432	Customer Service	392
Microsoft Excel	192	Customer Service	345	Business Management	342
Contract Management	191	Microsoft Excel	326	Microsoft Excel	325
Customer Service	190	Contract Management	310	Project Management	300
Business Management	181	Teaching	303	Teaching	278
Project Management	134	Project Management	280	Accountancy	231
Microsoft Office	127	Sales	260	Contract Management	222
Sales	121	Microsoft Office	211	Sales	200
Facebook	108	Product Sales	203	Microsoft Office	188
Budgeting	99	Key Performance Indicators	173	Product Sales	184
Product Sales	96	Repair	166	Contract Accountancy	183
Repair	86	Accountancy	165	Repair	182
Accountancy	76	Business Development	153	Cleaning	164
JavaScript	75	Cleaning	137	Key Performance Indicators	159
Cleaning	73	Marketing Sales	136	Chemistry	152
Invoicing	73	Contract Accountancy	129	Customer Contact	149
Mailing	69	Customer Contact	126	Budgeting	143
Supervisory Skills	69	Budgeting	125	Invoicing	133
Microsoft C#	68	Budget Management	120	Budget Management	124
Administration Management	67	Invoicing	115	Supervisory Skills	113

**Table 2.26: Specific computer skills demanded in Dover**

<b>Year to 31 May 2017</b>	
<b>Computer Skills</b>	<b>No. Postings</b>
Microsoft Excel	325
Microsoft Office	188
Microsoft Windows	87
SQL	83
C++	75
Microsoft Powerpoint	73
Microsoft C#	64
LINUX	61
SAP	60
Git	59
JavaScript	54
Real-Time Operating System (RTOS)	53
Computer Aided Draughting/Design (CAD)	45
Customer Relationship Management (CRM)	43
Microsoft Word	43

**Table 2.27: Advertised salaries in Dover**

	<b>Year to 31 May 2015</b>	<b>Year to 31 May 2016</b>	<b>Year to 31 May 2017</b>
More than £90,000	13	41	45
£80,000 to £89,999	14	37	35
£70,000 to £79,999	18	27	27
£60,000 to £69,999	32	94	65
£50,000 to £59,999	49	149	143
£40,000 to £49,999	117	249	277
£30,000 to £39,999	242	604	636
£20,000 to £29,999	435	895	1,023
£15,000 to £19,999	386	560	658
£10,000 to £14,999	169	213	200
Less than £10,000	98	157	150

**Source: Burning Glass/Labour Insight 2016**

**Table 2.28: Top employers in Dover**

<b>Year to 31 May 2017</b>	
<b>Employer/Agency</b>	<b>No. Postings</b>
SAGA SERVICES LIMITED	175
NATIONAL HEALTH SERVICE	162
SERCO GROUP	96
DOVER DISTRICT COUNCIL	76
VOYAGE CARE	46
DOVER HARBOUR BOARD	42
PFIZER GROUP LIMITED	37
SHEPHERD NEAME LIMITED	35
PO FERRIES LIMITED	31
NEWCROSS HEALTHCARE	30
SANDWICH TECHNOLOGY SCHOOL	26
TESCO	25
SIR ROGER MANWOODS SCHOOL	24
EXEC TEC LIMITED	23
BRAKES	22
MYLAN LIMITED	20
DOVER GRAMMAR SCHOOL FOR BOYS	17
HARBOUR SCHOOL	16
CMS EMPLOYMENT AGENCY	12

**Table 2.29: Top industry sectors in Dover**

<b>Year to 31 May 2017</b>	
<b>Industry</b>	<b>No. Postings</b>
HUMAN HEALTH AND SOCIAL WORK ACTIVITIES (Q)	700
EDUCATION (P)	595
MANUFACTURING (C)	395
PROFESSIONAL, SCIENTIFIC AND TECHNICAL ACTIVITIES (M)	366
ACCOMMODATION AND FOOD SERVICE ACTIVITIES (I)	246
WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES AND MOTORCYCLES (G)	212
CONSTRUCTION (F)	93
ARTS, ENTERTAINMENT AND RECREATION (R)	79
OTHER SERVICE ACTIVITIES (S)	72
TRANSPORTATION AND STORAGE (H)	72
ADMINISTRATIVE AND SUPPORT SERVICE ACTIVITIES (N)	71
FINANCIAL AND INSURANCE ACTIVITIES (K)	49
REAL ESTATE ACTIVITIES (L)	33
WATER SUPPLY; SEWERAGE, WASTE MANAGEMENT AND REMEDIATION ACTIVITIES (E)	24
PUBLIC ADMINISTRATION AND DEFENCE; COMPULSORY SOCIAL SECURITY (O)	23
INFORMATION AND COMMUNICATION (J)	17
AGRICULTURE, FORESTRY AND FISHING (A)	7
HUMAN HEALTH AND SOCIAL WORK ACTIVITIES (Q)	700
EDUCATION (P)	595